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AD Appoints Shannon Bibbee as President of National Accounts

Wayne, PA – AD announced today that Shannon Bibbee has joined the company as President, AD National Accounts. The news follows AD's July 8th announcement about their intent to acquire supplyFORCE.

Bibbee brings more than 20 years of commercial and operations leadership experience in industrial supply distribution. His extensive experience and impressive track record leading commercial teams will serve the AD community well as the organization accelerates the development of their national account capabilities.

In his new role, Bibbee will lead AD's National Accounts Program and work closely with AD leadership, members, and supplier partners to enable AD members' ability to compete more effectively across the network.

"We're excited to welcome Shannon to AD as we continue investing in capabilities that help our members compete and grow," said Bill Weisberg, AD's Chairman and CEO. "His experience and transformational leadership will be instrumental in the development of our National Accounts Program. The timing of his hire is intentional as we continue to advance conversations about the prospective acquisition of supplyFORCE."

Bibbee added,

"I'm thrilled to join the AD team and confident in the opportunities for growth ahead. I look forward to working closely with the supplyFORCE team, their shareholders, and the broader AD membership as we build on our national account capabilities and create even greater value for AD members."

AD and the supplyFORCE Boards continue to work through the required approval process. The transaction is subject to customary closing conditions and necessary shareholder and Board approvals and is on track to close during the third quarter in 2026.

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About AD

AD is the largest contractor and industrial products wholesale purchasing cooperative in North America. AD provides independent distributors and manufacturers of construction and industrial products with support and resources that accelerate growth and enhance profitability. Our 1,000-plus independently owned distributors span 13 divisions in the U.S., Mexico and Canada with annual sales exceeding \$100 billion. AD's 13 divisions cover industries including electrical, industrial, safety, construction tools, bearings and power transmission, plumbing, PVF, HVAC, decorative brands, waterworks, and building materials. AD is owned and governed by its members. For more information, visit www.adhq.com.