



**Effective May 1<sup>st</sup>, 2020**

PANDUIT is pleased to announce that ELP Marketing has added the Network Infrastructure product line to their existing agreement for Electrical products, serving four Atlantic provinces: Nova Scotia, New Brunswick, Newfoundland & Labrador and Prince Edward Island. To continue to service the territory as effectively as possible, ELP Marketing has hired PANDUIT's Territory Account Manager Greg Fowler to lead their Datacom division.

"I'm confident that this change, and increased responsibility for ELP Marketing, will provide our Distributors, Panduit Certified Installers, Consultants and End Users consistency and an increased level of local resources to serve the market even more effectively." Mike Baker, Canadian Sales Manager, Network Infrastructure.

"ELP Marketing is proud to represent Network Infrastructure for Atlantic Canada. We look forward to working with PANDUIT and our partners to provide superior service and achieve sustained sales growth together." Philip Hore, President, ELP Marketing.

Please reach out to Greg, via email at [gfwolder@elp.ns.com](mailto:gfwolder@elp.ns.com) to advance your next networking opportunity.