

Hubbell Canada (Burndy)[®] Assumes Sales Responsibility for Hubbell Lenoir City C&I Sales in Canada

Lenoir City – August 1, 2019 – Hubbell Lenoir City C&I Sales announces that Hubbell Canada will now have responsibility for promoting its portfolio of products in Canada through its Burndy[®] sales organization. Beginning August 1, Hubbell Canada’s Burndy[®] direct Field Sales Representatives across Canada will assume sales responsibility to promote a powerful portfolio of brands that includes QUAZITE[®], PENCELL[®], and COMCORE[®].

“Our focus is serving our customers,” shared Eric Shaban, Vice President, Burndy Sales & Marketing. “We are taking on these key products in Canada to provide better service and improved technical support to our customers.”

Benefits customers can expect:

- Increased BURNDY[®]/QUAZITE[®] direct employee field presence
- Single point of contact
- Enhanced field-based application knowledge

About Hubbell Lenoir City, Inc.

Hubbell Lenoir City, Inc. (HLC), a subsidiary of Hubbell Incorporated, manufactures a variety of contractor & industrial, communications, electric utility and OEM products for a variety of markets. HLC is a subsidiary of Hubbell Incorporated. Our products are designed to build, maintain and modernize infrastructure so our customers can face the future with confidence. For more information, visit Hubbell.com

About Hubbell Canada

Hubbell Canada is situated in Pickering Ontario, and manufactures, distributes and provides Canadian based customer service and support for the Hubbell Inc. portfolio of products. Hubbell Canada serves multiple markets including the residential, commercial, industrial, harsh and hazardous, communications/data and lighting markets with premium Hubbell brands. For more information, visit Hubbell.com

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